Setting up price breaks



Etail Systems Tip Sheet

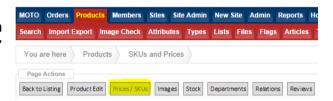
Objective: To understand how to set up price breaks for trade customers at SKU level, in COMS & via CSV.

All price breaks are managed at SKU level, so you can have different price breaks for different SKU options.

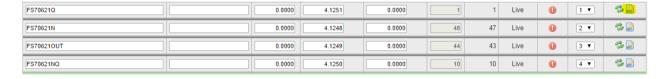
NB: You need to setup the Price Break option in the Membership Class for customers to see Price Breaks (they either see Price Breaks <u>OR</u> Wholesale Price 1, Wholesale Price 2 etc. Please ask for the Membership Class walkthrough if needed.

In COMS

To add your price breaks, you need to search for a product & click the "Prices & SKUs" button.

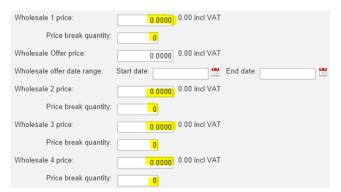


You'll then need to scroll down & click the edit button on the SKU which you want to add price breaks to.



The price break options are around half way down the page, with the rest of the pricing.

NB: Price breaks can only be used for wholesale prices.



You'll need to make sure you have a Wholesale Price 1 set up, which is the basic price. The Price Break Quantity is for the number of cartons that someone buys, before they can be bumped up to Wholesale Price 2. Then the Wholesale Price 2 Price Break Quantity needs to be added so someone can be bumped up to Wholesale Price 3 & so on.

NB: It doesn't matter what your UOM is against the SKU, it just works off the cartons e.g. your UOM could be 3, & the Price Break Quantity could be 3, but if someone buys just 1



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carton, they won't be bumped up to Wholesale Price 2.

Once you've input this information, please click "Update SKU" to save your changes. Repeat this for all other SKUs.

Via CSV

The information about how the Price Break Quantity works is above.

To add this information via CSV, you'll need a full export of a CSV, & the following columns:

- WholesalePrice1
- WholesalePrice2
- WholesalePrice3
- WholesalePrice4
- WholesaleSpecialOfferPrice
- WholesalePrice1BreakQty
- WholesalePrice2BreakQty
- WholesalePrice3BreakQty
- WholesalePrice4BreakQty

All prices should be decimals. If you need us to export you a file, or to see our CSV specification, please let us know.

If you'd like any help setting up price breaks, please call 0844 482 0908 or email support@etailsystems.com